







Interim Report

For the six months ended 31 December 2016

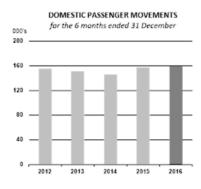


圈 CHAIR'S REPORT

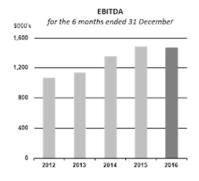
159,000	Domestic Passenger Numbers up on prior period by 1,600 or 1%
65,000	Air Movements up on prior period by 3,000 or 5%
\$3,877,000	Operating Revenue down on prior period by \$9k or (0.23%)
\$1,215,000	Operating Expenses down on prior period by \$8k or (0.57%)
\$1,475,000	Earnings before Interest, Tax, Depreciation and Amortisation down on prior period by \$17k or (1%)
\$112,000	Operating Surplus After Tax up on prior period by \$10k or (10%)

Iote: Results are rounded to the closest thousand and compared to the six months ended 31 December 2015 unless otherwise stated.

The financial results shown above are "normalised" and exclude the prior year's revenue from the NZTA compulsory acquisition of land.











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OVERVIEW OF THE HALF YEAR

The first six months trading delivered a solid financial performance, assisted by revenue growth from increased passenger numbers, including carpark growth and lower operating costs when compared to budget. The primary focus of the management team has been on the efficiencies of the airport operation coupled with improving the customer's experience.

In addition, there has been significant work on Titanium Park Limited. This has been to ensure that the key actions due to the joint venture dissolution are completed and there has also been a strong emphasis on managing land sales enquiries and optimising lease and concession income.

Customer experience has been enhanced by the completion and opening of the new Air New Zealand Regional Lounge in May 2016. The lounge has provided Air New Zealand valued customers with the latest regional lounge design, interior fit out and technology enhancements. In addition, we were delighted to welcome Mavis & Co to the Airport opening the latest of their Waikato Cafes, Mavis Lounge, The Café has provided a much-improved quality of food and beverage and has enhanced the ambiance of the mezzanine floor of the

In December 2016, the Airport also launched new conferencing facilities (in what was the old international terminal space) and marketing these will be a strong focus in 2017. Initial feedback has been very positive and will be further supported by the Mavis Café.

At the half year, 159,000 passengers have used the airport which is a 1% increase on the same period last year. However, it is important to note that the prior year numbers still have a significant number of passengers from the discontinued Auckland service. If we compare the current services of Palmerston North, Wellington and Christchurch on a comparative basis, we have seen growth of 7%.

From October 2016, there has been a significant change to the Air New Zealand schedule and an increase in seat capacity due to the larger aircraft type. This is particularly evident on the Palmerston North route where we are seeing year on year passenger growth of between 80% and 125%.

Capital works this financial year have been focused on maintaining operational improvements and general maintenance to the aerodrome. In February 2017, there will be significant overlay works on the Terminal apron and taxiway to the runway.

There continues to be a major focus on Health & Safety. Independent expertise has been engaged to oversee Health and Safety compliance for the company ensuring obligations are met in relation to the new legislation that came into effect on the 4th April 2016. In addition, an independent audit was conducted in October 2016 which has reinforced that the company's existing framework meets the current act requirements.

FINANCIAL RESULTS

The operating surplus after tax for the Group (inclusive of Titanium Park Limited and Hamilton & Waikato Tourism Limited) for the six months ended 31st December 2016 is \$112,000.

Revenue for the Group of \$3.8m is consistent with the prior year showing a slight decrease of \$9k. Following the trend, operating expenses of \$1.3m are down on prior year by \$8k.

Term loans reduced by \$2.684m in the last 12 months.



器 CHAIR'S REPORT

OPERATIONS

Operations continue to be conducted in accordance with Civil Aviation Authority's (CAA) regulatory compliance. Total air movements are slightly ahead of the same period in 2015. airfield capital works forecast to be undertaken in February 2017 and include budgeted asphalt overlay works of the terminal apron and taxiway areas (\$600k). Budgeted pavement maintenance works (\$100k) are also planned to be undertaken concurrently with the overlay works.

Consistent with similar airport reviews and outcomes, the CAA have designated to reduce the aerodrome control zone from its previous dimensions established in the mid-1960s. Lead by CAA, the change was effected following safety assessment and lengthy consultation process involving the operators and users of Hamilton Airport. The reduction in controlled airspace aligns with the need to ensure the control zone is as small as practicable whilst protecting the flight paths of commercial aircraft flying in all weather conditions arriving and departing the airport. The changes became effective November 2016.

TITANIUM PARK LIMITED (TPL)

Since the dissolution of the joint venture at 31st March 2016, the Board's key priorities have been to ensure that all contractual matters relating to the dissolution are progressed and completing a review of the group property portfolio to optimise value and lease income.

There has been increased interest in land around the airport since the middle of 2016. TPL has achieved two land sales of approximately 3,500m2 per sale. In addition, the Montgomerie Farm (Northern Precinct) property was purchased from Titanium Park Development Limited (TPDL) and contemporaneously TPL sold its land on the Western Precinct to TPDL. The purchase and sale went unconditional on the 22nd December 2016.

Graham Dwyer joined the TPL Board in May 2016 bringing an extensive background in property sales and development. The Board and Management are developing a business case for the future land use owned by TPL and WRAL.

HAMILTON & WAIKATO TOURISM LIMITED (HWT)

New Zealand's tourism industry is experiencing exponential growth with international visitor arrivals and expenditure at its highest level ever. The Hamilton and Waikato region has shared in this significant growth. Recent data released by the Ministry for Business, Innovation and Employment (MBIE) show the region's visitor expenditure for the year ended November 2016 has climbed to an estimated \$1.373 billion, an 8.6% increase on the previous year. Hamilton and Waikato is the fifth largest region by expenditure behind Auckland, Christchurch, Queenstown and Wellington.

International visitors contributed \$325 million to the region, while domestic spend delivered \$1.047 billion of economic benefit (year ended November 2016).

Jason Dawson was appointed Chief Executive of HWT in August 2016.

Graeme Osborne retired from the HWT Board and Annabel Cotton was appointed Chair in November 2016.



圈 CHAIR'S REPORT

OUTLOOK

The ongoing focus for the Board and Management during the second half of the financial year will be to prudently control operating expenses, begin implementation of the key initiatives from the Titanium Park business plan and to remain responsive to land sale and development opportunities.

John Spencer

Chair





	GROUP \$000		
	2016	2015	
Revenue			
Operating revenue	3,877	3,886	
Other revenue			
TOTAL REVENUE	3,877	3,886	
Expenses			
Operating expenses	1,215	1,350	
Employee benefit expenses	1,050	924	
Depreciation and amortisation	1,180	1,051	
Directors' fees	96	81	
Interest	143	258	
Remuneration of auditor	41	40	
Other losses	(4)	23	
TOTAL EXPENSES	3,721	3,727	
Operating surplus before taxation	156	159	
Taxation	44	57	
OPERATING SURPLUS AFTER TAXATION	112	102	
NZTA compulsory acquisition of land (net of tax)	-	562	
SURPLUS AFTER TAXATION	112	664	

The obove results have not been oudited.



圈 CONSOLIDATED BALANCE SHEET

As at 31 December 2016

	GROUP \$000		
	2016	2015	
Equity			
Share capital	14,860	14,860	
Asset revaluation reserve	33,078	28,677	
Retained earnings	15,856	16,987	
Total Equity	63,794	60,524	
Current Assets			
Cash and cash equivalents	118	1,501	
Trade and other receivables	515	677	
Prepayments	114	84	
Inventories	88	91	
Development property	10,620	11,298	
	11,456	13,651	
Current Liabilities			
Payables and accruals	1,100	963	
Employee entitlements	274	207	
Income in advance	205	208	
	1,579	1,378	
Working Capital	9,877	12,273	
Non-Current Assets			
Property, plant and equipment	63,982	60,890	
Investment property	3,750	3,730	
Other financial assets		25	
Intangible assets	1,145	9	
Other assets	78	88	
	68,955	64,742	
Non-Current Liabilities			
Term loans	7,049	9,733	
Deferred taxation	7,989	6,758	
	15,038	16,491	
Net Assets	63,794	60,524	

The above results have not been audited.



圈 FINANCIAL PERFORMANCE TARGETS

For the Six Months Ended 31 December 2016

	Group		
	Actual	Forecast	SOI
	31/12/2016	30/06/2017	30/06/2017
MEASURES (GROUP)			
Earnings before interest, taxation & depreciation (EBITDA)	\$1.475m	\$2.626m	\$2.279m
Net surplus/(deficit) after tax	\$112k	\$638k	-\$366k
Net profit after tax to average shareholders' funds	0%	1%	-1%
Net profit after tax to total assets	0%	1%	0%
Net cash flow (operating & investing)	\$13k	-\$5.426m	-\$451k
Total liabilities to shareholder funds	21:79	35:65	26:74
MEASURES (Parent)			
Percentage of non-landing charges revenue to total revenue	81%	80%	76%
Interest cover (Banking covenant requirement 1.50)	8.23	7.97	6.56

The above results have not been audited.



図 CORPORATE DIRECTORY

For the Six Months Ended 31 December 2016

Board of Directors John Spencer CNZM (Chair)

Annabel Cotton Margaret Devlin Carlos da Silva

 Chief Executive
 Mark Morgan

 General Manager - Operations
 Simon Hollinger

 Finance Manager
 Nikki Orange

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Ellice Tanner Hart, Hamilton

Audit New Zealand, Hamilton on

behalf of the Controller and

Auditor-General